

# THANKFUL FOR SHARED, NATIONWIDE INVENTORY

Duval's access to the world's largest new and reconditioned parts inventory saved Thanksgiving weekend.

## ▶ BACKGROUND

### Luxury Living in Jacksonville

The Four at Deerwood is a sprawling luxury rental property in the heart of Jacksonville. Its units feature high-end finishes, such as granite countertops, and a suite of on-site facilities and services.

## ▶ PROBLEM

### Power Fails as Thanksgiving Plans Heat Up

It was approaching 7:00 PM, the Wednesday before Thanksgiving. Holiday plans were proceeding as usual at Jacksonville, Florida's luxurious "The Four at Deerwood," until an out-of-production 1200A breaker failed. Suddenly 40 apartments were left in the dark. With no replacement parts available for a quick fix, it was beginning to look like a four-day Thanksgiving weekend of takeout and turmoil, as residents waited for a new electrical system to be installed.

## ▶ SOLUTION

### Jacksonville's Solution Was on The West Coast

Duval's Rich Barnum was home for the night when the call came in for a replacement breaker that could be swapped out for The Four at Deerwood's failed Square D PGM36120U31A. As he broadened his search, Rich found a PGL36120U41A breaker at a Duval sister location. Rich knew he had a perfect match and could fix the problem simply by shipping the breaker from the west coast to Florida and installing it. It was on its way Thanksgiving Day.

## ▶ RESULTS

### No Black Friday Blackout

Instead of waiting days for electricians to install the latest gear – with equipment and holiday overtime costs – every Four at Deerwood's resident was powered up and ready to go Thanksgiving Friday. Duval's electrical expertise and unmatched inventory had Deerwood's bargain hunters powered up and ready to hunt down the best Black Friday deals.



*Duval has access to the world's leading inventory of power parts. Add our staff's expertise and experience and you'll be hard pressed to find a better resource for the right parts, right away. Like this PGL36120U41A which was a perfect match for The Four at Deerwood's failed PGM36120U31A breaker.*



FOR MORE INFO, CALL 800-262-6899  
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